

▣ STYLE MAKERS

They scout, shop and stock their retail outlets with the furniture and home accessories we covet—sofas and decorative accents, linens and wall coverings—all the niceties that make a home liveable. In this issue of LUXE, we check out four Colorado home furnishing stores and learn what their owners can't live without.



JIM HERING AND RON WERNER

HW HOME



ACCESSORY FIND
Carmen Mirror by Michael Weiss
for Vanguard, \$595

Founded in 1999 by Jim Hering and Ron Werner, HW Home's design, product selection, and merchandising collective are based on what they call a "mountain modern urban eclectic aesthetic." Hering says, "It's our unique mix of furniture, lighting, decorative accessories and accents, fine art, and personal care items that allows customers to experience the unexpected." Werner concurs, "We expend a lot of energy on our fashion merchandising mix, making each vignette a visceral experience for our guests. People love the fact that we showcase the complete vision." HW Home's assortment of furnishings and accessories is a result of Hering and Werner's hunting and editing. "We love it when we hear from a client that we've exceeded their expectations," says Hering.

**What's hot right now?**

Fads are fleeting. We carry items that are beautiful now and will be ten years from now. What a home definitely needs are "jewels." It's that glorious decorative pillow or beautiful hand-blown glass that adds a small flash of glamour without overpowering. We love Salviati art glass, Dransfield & Ross decorative pillows, and our new HW Home Collection bedding.

What should people splurge on?

Home is about sharing and welcoming guests. It's a toss up between cool barware and luxurious towels.

**Favorite piece of furniture in your own home?**

Our Dr Pitt slipcovered sectional by Mitchell Gold + Bob Williams. It's mostly commandeered by Zack and Lucy, our Ridgeback Retriever and Humane Society of Boulder Valley rescue puppy!

Favorite diversion?

Travel. We love bringing flavors and senses we've experienced on the other side of the globe back to Colorado. It helps keep us fresh and rejuvenated.

Favorite color combination?

Earth tones, taupe, browns, and greens, that bring nature indoors. It's not so much about the combinations as the layering. Variances in hue create depth for a welcoming setting.

